The numbers tell you what it earned. Not how it runs.

The quality of earnings shows what the company earned. It doesn't show how the business runs, or what it will take to scale it.

WHAT WE HEAR

"The quality of earnings doesn't show how the business runs."	Operational diligence across all seven domains, scored and benchmarked.
"The first 100 days need hands we don't have."	CMG FS works as an extension of your operating team, from close through the first 100 days.
"Every portfolio company reports differently."	One standard across the portfolio: the same scores and the same monthly reporting.

WHERE WE FIT

Diligence on an owner-led target How it really runs	**Post-close** The first 100 days	**Add-on acquisitions** Integration on one standard
An underperforming company Find the cause, fix it	**Inconsistent reporting** Across the portfolio	**Preparing for exit** Build the value and the story

Owner-led companies rarely have the depth to execute the plan you underwrote.

EXPERTISE CAPACITY KNOWLEDGE EXPERIENCE

HOW THE WORK RUNS: THE CMG 360™ PLATFORM



Optional · Flags it

An optional 20-minute first look, or go straight to the Assessment.

Names it

The specific issues, ranked, with a 3, 6, 9 and 12-month roadmap.

Fixes it

We work the plan with you: weekly cash and KPI updates, monthly results and a review.

We turn Random Excellence™ into Deliberate Excellence™.

Random Excellence™ is being world-class at one thing while failing at everything else. We build the plan, the numbers and the discipline so the business performs across all seven domains, by design.

Diligence
See how the target really runs before you close.

The first 100 days
CMG FS works alongside management on the plan.

Through to exit
Monthly tracking against the value plan.

CMG Financial Solutions™ · Building Better Businesses
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