Full schedule. Thin margins.

The plant is full and the orders keep coming, but margin doesn't follow. Usually the cost picture is the problem, not the people.

WHAT WE HEAR

"We're busy, but margins keep slipping."	We rebuild cost by product and customer, so you can see which work makes money and which doesn't.
"I don't know what each product really costs."	True costs, with labor and overhead included, tied back to the financials every month.
"Too much cash is sitting in inventory."	Inventory and receivables targets, tracked weekly, so cash comes back out of the plant.

SIGNS IT'S TIME

Quotes built on old costs Material and labor have moved on	**Price increases lag** Costs go up first, prices later	**Inventory outgrows sales** Cash sits on the floor
Overtime, no margin gain Busier is not better	**A slow month-end close** Weeks before you know the result	**A few big customers** Concentration nobody has sized

Most manufacturers know the plant. Few have the time or the cost detail to see where margin is lost.

EXPERTISE CAPACITY KNOWLEDGE EXPERIENCE

HOW THE WORK RUNS: THE CMG 360™ PLATFORM



Optional · Flags it

An optional 20-minute first look, or go straight to the Assessment.

Names it

The specific issues, ranked, with a 3, 6, 9 and 12-month roadmap.

Fixes it

We work the plan with you: weekly cash and KPI updates, monthly results and a review.

We turn Random Excellence™ into Deliberate Excellence™.

Random Excellence™ is being world-class at one thing while failing at everything else. We build the plan, the numbers and the discipline so the business performs across all seven domains, by design.

Start with a conversation
Tell us what you're facing. Take the 20-minute Lite first if you like, or go straight to the Assessment.

Get the full picture
Costs, pricing, cash and the team, ranked by what to fix first.

We do the work with you
CMG FS leads it, with weekly KPI and cash updates.

CMG Financial Solutions™ · Building Better Businesses
770.364.2201 · donking@cmgfinancialsolutions.net · cmgfinancialsolutions.net