Someday you'll sell. The value is built now.

Whether the business goes to a buyer, family, management or an ESOP, the price is set by how it runs in the years before. Start early and you set the terms.

WHAT WE HEAR

"I don't know what my business is really worth."	An objective read across all seven domains, benchmarked against companies like yours, and what is holding the value down.
"A buyer will find problems I don't know about."	We find them first and fix them, so diligence confirms the story instead of rewriting it.
"The business can't run without me."	We build the team, the reporting and the processes a buyer pays for, so the business transfers.

SIGNS IT'S TIME

A sale in one to five years
Time to build value

No tested value
A number nobody has checked

Owner-dependent
Everything runs through you

Numbers that won't survive diligence
Late, adjusted or never reviewed

A few big customers
Concentration a buyer will price in

Succession unsettled
Family, management or a buyer

An offer on the table
Know what the business is worth, and what a buyer will test, before you answer.

Most owners sell once. Buyers do it for a living.

EXPERTISE CAPACITY KNOWLEDGE EXPERIENCE

HOW THE WORK RUNS: THE CMG 360™ PLATFORM



Optional · Flags it

An optional 20-minute first look, or go straight to the Assessment.

Names it

The specific issues, ranked, with a 3, 6, 9 and 12-month roadmap.

Fixes it

We work the plan with you: weekly cash and KPI updates, monthly results and a review.

We turn Random Excellence™ into Deliberate Excellence™.

Random Excellence™ is being world-class at one thing while failing at everything else. We build the plan, the numbers and the discipline so the business performs across all seven domains, by design.

Start with a conversation
Tell us your timeline and what you want from the exit.

Get the full picture
The CMG 360™ Assessment shows what a buyer will see, and what to fix first.

We build the value with you
CMG FS leads the work. When the time comes, our M&A team runs the sale.

CMG Financial Solutions™ · Building Better Businesses
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