Strong backlog. Margin that fades by closeout.

You win the work. Margin slips away in the field, and the WIP schedule tells you too late.

WHAT WE HEAR

"Jobs fade between the bid and the closeout."	Job costing by phase, reviewed monthly, so fade is caught while it can still be fixed.
"I don't trust my WIP schedule."	A WIP schedule built on real cost to complete, tied to the financials every month.
"My surety and my bank want better numbers."	Timely, reliable statements and WIP that your surety and bank can underwrite with confidence.

SIGNS IT'S TIME

Fade at closeout Margin lost after the bid	**Underbillings growing** Cash tied up in the work	**Estimates never checked** Against actual cost
Bonding limits growth Capacity set by your numbers	**Cash tight despite backlog** Busy and short	**Change orders unbilled** Work done, never invoiced

Most contractors know how to build. Few have the time or the systems to see margin leaving job by job.

EXPERTISE CAPACITY KNOWLEDGE EXPERIENCE

HOW THE WORK RUNS: THE CMG 360™ PLATFORM

CMG 360™ Lite — *Optional · Flags it*

An optional 20-minute first look, or go straight to the Assessment.

CMG 360™ Assessment — *Names it*

The specific issues, ranked, with a 3, 6, 9 and 12-month roadmap.

CMG 360™ Monthly — *Fixes it*

We work the plan with you: weekly cash and KPI updates, monthly results and a review.

We turn Random Excellence™ into Deliberate Excellence™.

Random Excellence™ is being world-class at one thing while failing at everything else. We build the plan, the numbers and the discipline so the business performs across all seven domains, by design.

Start with a conversation
Tell us what you're facing. Take the 20-minute Lite first if you like, or go straight to the Assessment.

Get the full picture
Job costing, WIP, cash and the team, ranked by what to fix first.

We do the work with you
CMG FS leads it, with weekly KPI and cash updates.

CMG Financial Solutions™ · Building Better Businesses
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